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SUBJECT: Market Strength Displayed at Gardiner Angus Ranch's 38th Annual Sale

One of the largest crowds ever showed up to support Gardiner Angus Ranch's 38th year of hosting a spring production sale. This sale came with challenges unlike any ever experienced in the history of Gardiner Angus Ranch's four generations of existence. On March 6, the largest wildfire in Kansas state history swept through the ranch. The gigantic fire burned more than 1.2 million acres in four states and devastated nearly 600,000 acres in Clark and Comanche counties.

The devastating losses from the wildfire have been well documented. The overwhelming take home message heard by more than 2,000 people in attendance and watching online is Gardiner Angus Ranch, Clark and Comanche Counties are moving on! Bountiful rains are nourishing the land and the faint green of new grass can be seen across the landscape. The support from our neighbors and those across rural America is truly one of the most amazing stories of faith, friendship and solidarity being written in the modern history of agriculture.

As always, the sale began promptly at 9:00 AM with the sale of Lot 1, GAR Radiance. In his comments about the bull Mark made a powerful statement, "Radiance wasn't built in a mating or two. In fact, he traces back to Rito N Bar, born in 1960, and Skylandmere 2058, born in 1958, which combines over 16 generations of high accuracy sires (.80 accuracy or higher). These bulls were born before I was. I am confident in saying that GAR Radiance is one of the great prospects ever in the history of Gardiner Angus Ranch. He epitomizes our philosophy that you truly can have it all!" Rob and Sylvia Sellard, Sellard Farms, Bucklin, Kan., outlasted the competition and paid \$55,000 for Radiance. If there's a doubt about the value of powerful, proven genetics to the commercial cow-calf producer, Rob and Sylvia also own GAR Sunrise with GAR and Randy Bayne.

The second high selling bull was Lot 200, GAR Sunrise J6018, a 16 month old with big ultrasound numbers, top 1% REA, \$B, MG MPI, top 2% YW and Marb, and top 3% MG ROI. J6018 was purchased by Greg Young, Keytesville, Mo. for \$35,000. Theo Costas, TPC Angus, Jackson, Miss., purchased Lots 2 and 27, for \$20,000 each. Lot 2, GAR Sunrise 6595 is a full brother to GAR Radiance. Lot 27, GAR Anticipation 5195, sold with impressive ultrasound data—8.87 %IMF, top 1% Marb, MG QPI and MG ROI, and top 3% REA combined with a +12 CED.

Sugar Loaf Farms, Staunton, Va., paid \$16,000 to own Lot 14, GAR Prophet R805. R805 scored the trifecta "Triple 1's" on the Method Genetics indexes for MPI, QPI and ROI! Donnell Brown, RA Brown Ranch, Throckmorton, Texas, had a \$15,000 winning bid to own Lot 4, GAR Sunrise 6805, also a full brother to Radiance and Lots 2 and 3. 6805 exhibited the largest ribeye of his full brothers.

Six bulls sold in the \$13,000 range. All were 20 mo old bulls, Lots 17, 28, 29, 80, 106, 107 sold to Corey Baker, Baker Ranch, Toronto, Kan.; Gregg Griffin, GG Angus Ranch, Olton, Texas; Rex McCloy, Morse, Texas; Conley Moon, Duchesne, Utah; Tommy Cartrite, Sunray, Texas and Billy Hefley, Briscoe, Texas, respectively.

Two bulls, Lots 3 and 6, sold for \$12,500 to Matt Green III, Sedalia, Mo., and Roger and Gail Boisseau, Coldwater, Kan. Lot 3, a full brother to Radiance, and Lots 2 and 4, posted the highest %IMF of the four full brothers that sold. Lot 6, GAR Prophet 6045, is a near perfect example of "pounds in the right package" with his +15 CED, top 10% YW, top 1% Marb, MG MPI and MG ROI, and top 2% REA and MG QPI.

Seven stout sons of GAR Prophet, GAR Sure Fire, GAR Sunrise and GAR 100X, Lots 7, 12, 16, 35, 78, 104 and 228 sold for \$12,000 to Ronnie Roberts, Roberts, Ranch, Trinchera, Colo.; Manual Gonzalez, Cuatro Cienegas, Coahuila, Mexico; Corey Baker, Baker Ranch; Charles Rosson, Quaker Hill Farm, Louisa, Va.; Joe Mayer, Mayer Ranch, Guymon, Okla; David Hilker, Hilker Ranch, Cimmaron, Kan. and Danny Poole, Texline, Texas Danny Poole added Lot 229, a full brother to Lot 228, to his purchases with a winning bid of \$11,500. Ten bulls sold in the \$11,000 range and 19 bulls sold for \$10,000.

The female portion of the sale was preceded by extraordinary interest in the 2017 donors. Lot 421, GAR Prophet C4, a daughter of GAR Progress 830, rose to the top as the high selling female, selling to Theo Costas, TPC Angus for \$60,000. This donor and her full sisters are unique and impressive. Huwa Cattle, Roggen, Colo., and Rooney's Round Mountain, Chippewa Falls, Wisc., teamed up to purchase full sister, Lot 420, GAR Prophet F304 for \$55,000. Lot 425, GAR Sure Fire 1984, a powerful donor with data to match, sold to the Huwa-Round Mountain team for \$40,000. TPC Angus added to their impressive purchases with Lot 441, GAR Prophet 1914, for \$40,000.

Jerry Bornemann, Mt. Vernon, Mo. outlasted stiff competition to own Lot 422, GAR Prophet F174, another full sister to the high selling donors, selling for \$28,000. Steve Hillhouse, Hillhouse Angus, LaGrange, Texas, and John and Joanie Grimes, Maplecrest Farms, Hillsboro, Ohio, teamed up to purchase Lot 419, GAR Prophet 1754, for \$27,000.

Lot 429, with high scoring Method Genetic indexes, GAR Prophet F134, sold to Benjamin Soto, 2 Bar C Cattle Co., Luling, Texas, for \$23,000. Rooney's Round Mountain returned to the action with a purchase of Lot 433 for \$20,000. Patrick and Ada Gardiner, Gardiner Prime Angus Ranch, Bonners Ferry, Idaho, and Joe Mayer purchased Lots 439 and 451 for \$13,000 each, respectively. Oelke Farms, Hoxie, Kan. had the winning bid of \$12,000 to own Lot 426. Lot 435 sold for \$12,000 to Travis Bunch, Surrency, Ga., and Ogeechee Farms, Wadley, Ga. Lot 427, GAR Momentum 2314, sold to Jimmy Richardson, Richardson Cattle Co., Carlsbad, New Mexico, and Jimmy and Glennette Goode, Goode Angus, Pampa, Texas, for \$11,000. Lots 442 and 445 sold for \$11,000 to Eaves Angus Genetics, Atoka, Okla., and Chet Barrett, Mt. Airy, Ga., for \$11,000 each. Four lots, 423, 424, 432 & 456, sold for \$10,000 each to Dean Hougland, Bloomfield, Iowa; GG Angus Ranch; Colin Beal, Preston, Okla., and Richie Longanecker, Big Timber Cattle Co., Lithia, Fla., respectively.

Interest was strong for an impressive group of 3-N-1 pairs. Bob Ballew, BK Farms, Casper, Wyo., paid \$15,000 to own GAR Composure 2844 and her GAR Sunrise heifer calf. Beal Cattle Enterprises, Blacksburg, Va., had the winning \$11,000 bid to own Lot 480. Huwa Cattle stayed strong and won the auction to own Lot 466, GAR In Sure 2714 and her GAR Sunrise heifer calf for \$10,000. Travis Bunch, Surrency, Ga., and Ogeechee Farms, Wadley, Ga., partnered up and paid \$10,000 to own Lot 471, GAR Momentum 2944. Another 3-N-1, Lot

472, sold to Berton Fleenor, Oklahoma City, Okla., for \$10,000. Lot 477 sold for \$10,000 to Pete Henderson, Edgewood Angus, King William, Va.

The top selling bred female was Lot 725, GAR Early Bird 1285, carrying a GAR Sure Fire heifer calf. This big numbered impressive heifer sold to Eddie Currier, Wall Street Cattle Co., Lebanon, Mo., for \$20,000. The Hillhouse-Maplecrest team returned to the auction to purchased Lot 665, GAR Sunrise 1325, for \$13,000. Lot 620, GAR Prophet 75, Prophet daughter carrying a GAR Momentum heifer sold to Edisto Pines Farms, Leesville, S.C., for \$11,500. Bred heifers, Lots 606 and 638 sold to Pine View Angus, Garber, Iowa and Wall Street Cattle Co., for \$10,500 respectively. Eric Pinkson selected Lot 636, GAR Prophet 2825 and had the winning bid of \$9,000. Lorson Angus Farms, Jersey Shore, Pa., paid \$8,500 to own Lot 704.

The 38th annual sale was strong from beginning to end. Four hundred forty-five buyer numbers were assigned. A total of 245 buyers representing 32 states and Mexico purchased 809 head of Angus cattle.

Volume Buyers—Bulls: Mark Pearson, Arete Ranch, Spearman, Texas; Joe Austin, Wilcox, Ariz.; Kent and Tyler Woolfolk, Protection, Kan.; Jack Shelton, Bravo Cattle Co., Amarillo, Texas; Dr. John Mazoch, Bueche, La.; Barrett Clark, Clark Cattle Co., Breckenridge, Texas; Jim Bosler, JLB Ranch, Dallas, Texas.

Volume Buyers—Registered Females: Stan Benkenstein, SJ Angus Ranch, Lufkin, Texas; Dale Hix, Lafayette, Tenn.; Luke Mason, Lafayette, Tenn.; Sam Moore, Morgantown, Ky.; Albert Biggs, Seymour, Tenn.; Jim Hogan, Buckhead, Ga.; Bray Angus Farms, Paris, Texas; Graham Farms, Patterson, Mo.

Volume Buyers—Commercial Females: Robert McConnell, Somerset, Va.; Stan Benkenstein, SJ Angus Ranch, Lufkin, Texas; Lyman Marion Ramsay, Grand Bay, Ala.

Sale Total & Averages

Registered Bulls

Total Lots	Category	Gross	Average
267	20 mo. old registered bulls	\$1,961,500	\$7,346
108	16 mo. old registered bulls	701,000	6,491
375	Total Bulls	\$2,662,500	\$7,100
	Registered Females		
41	Donors	\$555,000	\$13,537
37	Cow-calf pairs (3N1)	239,000	6,459
68	Bred registered cows	254,250	3,739
169	Bred registered heifers	629,050	3,722
315	Total Registered Female Lots	\$1,677,300	\$5,325
6	Bred commercial cows	\$14,400	\$2,400
113	Bred commercial heifers	\$294,900	\$2,610
119	Commercial Females	\$309,300	\$2,599
702 Total Lots / 809 Head		\$4,649,100	\$5,747