

NEWS FOR IMMEDIATE RELEASE

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SUBJECT: Buyers Consider Market & Timing in 1st Annual "Early Bird" Bull Sale

Market demand is one measure of value, and timing in any cow-calf operation is important to demand. Both factors added to decades of genetic predictability to present a powerful group of bulls in the first Gardiner Angus Ranch "Early Bird" Bull Sale.

At the rapid pace typical at Gardiner Angus Ranch, the sale lasted 90 minutes to sell 137 bulls and 106 bred commercial heifers to 62 buyers.

The high selling bull sold to long time customer, Joe Mayer, Mayer Ranch, Guymon, Okla. Joe is one of the early adapters of Method Genetics testing for his commercial herd and embraces the same focus and discipline necessary to be successful in a value added marketing environment. Mayer had the winning bid of \$15,000 on Lot 3, GAR Absolute N6586. N6586 earned one of the highest IMF and REA ratios at 114 and 118, respectively, and is out of GAR Daybreak 342, the dam of GAR Genuine, now at Select Sires.

Lots 72, 76 and 77 sold to Kenny Compton, Kowpoke Cattle Co., North Tazewell, Va., for \$14,000 each. An astute buyer, Compton's purchases combined the very best genetics Gardiner Angus Ranch has to offer, GAR Sunrise, GAR Sure Fire and GAR Momentum. These three bulls were among the highest percentile rankings for Method Genetics MPI, QPI and ROI.

Lot 2, another impressive Absolute son out of GAR Daybreak 342 and full brother to lots 3 and 4, GAR Absolute N6616, sold to Johnnie Grizzle, Pocola, Okla., for \$13,500.

Two bulls, Lots 4 and 146, GAR Absolute N6556 and GAR Method K1276, both stacked with calving ease, growth and end product merit, sold to Mark Rodriguez, Boundary Stone Ranch, Raymondville, Texas, and Joe Waggoner, Waggoner Cattle Co. LLC, Carthage, Miss., for \$11,000 each, respectively.

Six bulls sold in the \$8,000 range. Lots 6, 26, 45, 81, 111 and 145, sold to Jim Bosler, JLB Ranch, Dallas, Texas; Ronald V. Fox, Plains, Kan.; Tuda and Jack Crews, Ute Creek Cattle Co., Bueyeros, New Mexico; David Taylor, Smith Taylor Partners, Dallas, Texas; and Vance Wendelburg, Sunrise W Farms, Stafford, Kan.

Eleven bulls sold for \$7,500 each to nine different buyers. Nineteen bulls sold for \$7,000 to 12 different buyers.

Notes of Interest:

28% of the sale offering sold from \$4,000 to \$5,000 55% of the sale offering sold from \$5,500 to \$7,000 The sale offering sold to 62 buyers from 15 states.

Volume Buyers—Bulls: Jim Bosler, JLB Ranch, Dallas, Texas; Kenny Compton, Kowpoke Cattle Co., North Tazewell, Va; Ted Harter, Moncrief Ranches, Weatherford, Texas; Jack Shelton, Bravo Cattle Co., Amarillo, Texas; Terry Stuart-Forst, Stuart Ranch, Waurika, Okla.; Ryan Shotkoski, Lexington, Neb.; Meredith LeMaster, Maple YL Ranch, Beaver, Okla.

Volume Buyers—Commercial Females: Rob Bullis, Top Notch Farms, Carthage, Mo.; Mark Drees, Medford, Okla.; Daryl Sales, Sales Farms, Valley Falls, Kan.

Sale Total & Averages

REGISTERED BULLS

Total Lots	Category	Gross	Average
61	20 month old registered bulls	\$387,500	\$6,352
76	17 month old registered bulls	476,000	\$6,263
137	Total Bulls	\$863,500	\$6,303
	BRED COMMERCIAL HEIFE	ERS	
106	Bred commercial heifers	\$198,000	\$1,868