



## NEWS RELEASE

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FOR IMMEDIATE RELEASE:

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### **Market Strong for GAR Value-Added Genetics in the 16<sup>th</sup> Annual Fall Production Sale**

Beef producers have long since learned to be nimble and negotiate industry challenges. Fires, blizzards, floods, derechos and viruses are just a few of the challenges those involved in food production must navigate and, at some point, manage and keep moving forward. Monday, September 28, progressive beef producers sent a loud and clear message recognizing their colossal responsibility as “essential” to a vibrant, yet delicate, food animal production system. Three hundred thirty-one bidders were present and online to bid on one of the strongest offerings of elite genetics to sell at the Gardiner Angus Ranch 16<sup>th</sup> Annual Fall Production Sale.

The high selling bull in the 16<sup>th</sup> Annual Fall Production Sale was Lot 2, GAR Prodigy 5389S. 5389S checked all the boxes for CED, early growth and end product excellence for astute cattleman, Randall Grimmus, Grimmus Cattle Co., Hanford, Calif., on a winning bid of \$47,000. Katie Blunk, Lazy KT Ranch, Freedom, Okla. and Randall Spare, RMS Cattle LLC, Ashland, Kan. teamed up to purchase multi-trait standout, Lot 8, GAR Ashland B5099 for \$22,000. B5099 posted one of the highest CED EPDs in the sale, is a +1 for marbling and ribeye and earned the Method Genetics 1% trifecta for MPI, QPI and ROI. Repeat buyer, Jason Faria, FB Genetics, Dumas, Texas, won the bidding race to own Lot 302, GAR Fireball G9360, another +1 marbling and ribeye bull with a double-digit calving ease EPD, paying \$20,000.

Mayer Legacy LLC, Guymon, Okla., paid \$18,000 to own Lot 304, GAR Ashland L589. Margie Rice and brother, Paul Mayer, are continuing in their father, Joe Mayer’s, footsteps as premier commercial beef producers in the Southwest. Grimmus Cattle Co. added to their purchases with Lot 36, GAR Ashland P218, paying \$16,000. Cody Sankey, Genex CRI, Shawano, Wisc., selected Lot 305, GAR Ashland J9190, to add to the Genex AI sire lineup on a winning bid of \$15,000.

Longtime customer, Gardiner family friend and outstanding beef producer, Rex McCloy, McCloy Family Farm Partnership, Morse, Texas, selected Lot 295, a superb GAR Phoenix son, L819, to go to work on the diverse McCloy ranching operation, paying \$13,750. Lot 4, another Phoenix son, GAR Phoenix AS189, sold to Richard Scott Stalder, Stalder & Associates, Muenster, Texas, for \$12,000.

FB Genetics added four more strong purchases with Lots 294, 1, 3 and 21, paying \$11,500, \$10,000, \$9,000 and \$9,000, respectively. Susan Young, Young Angus Ranch, Wills Point, Texas, had a winning bid of \$11,000 to own Lot 39, GAR Ashland L29. Four bulls sold for \$10,000 each: Lot 9 sold to Chip Harrigan, Orange Hill Farms, Grove Hill, Ala.; Lot 10 sold to Wade Hill, 5 Hills Ranch, Green Forest, Ark.; Lot 133 sold to Elizabeth and Dustin Perkins, Perkins Angus Ranch, Lorraine, Kan.; and Lot 317 sold to Select Sires Inc., Plain City, Ohio.

Brian Walt, Collyer, Kan. selected Lot 7 and the partnership of McBride Angus Farms and Pleasant Valley Farms, Gallatin, Tenn. selected Lot 122 and paid \$9,500 each. Four bulls sold in the \$9,000 range to Clint Smith, Ogeechee Farms, Wadley, Ga.; Select Sires; James Head, Cedar Hill, Tenn.; and John Bryan, Bryan Farms, Dellrose, Tenn.

The female buyers in the sale were clear evidence of both registered and commercial cow-calf producers that have been successful using GAR genetics. High selling and lead off heifer was Lot 361, GAR Cache F169, selling to Richie Longanecker, Big Timber Cattle Co., Lithia, Fla., for \$20,000. Karry Dunn, DFC Dunn Four Ranch LLC, Plano, Texas, selected Lot 364, and paid \$13,500 to own a tremendous Enhance daughter that ranks in the top 1% of the Angus breed for \$B and \$C and top 1% Method Genetics ROI. Margie Rice, Mayer Legacy LLC, outlasted the competition to own Lot 368, GAR Method F19, paying \$9,000. The dynamic partnership of Jimmy and Linda Richardson, Richardson Cattle Co., Carbon, Texas and Jimmy and Glennette Goode, Goode Angus, Pampa, Texas, paid \$9,000 to own Lot 370, a superb Prodigy daughter carrying a GAR Quantum heifer calf.

Longtime GAR customer, Steve Hillhouse, Hillhouse Angus, LaGrange, Texas, purchased Lots 365 and 387 for \$8,500 and \$7,500, respectively. Kelvin Birk, Jackson, Mo., selected Lots 371 and 363, GAR Phoenix and GAR Cache daughters and paid \$8,000 and \$7,500, respectively. Mayer Legacy LLC, added to their stout purchases by adding Lot 388, GAR Method 2008, for \$7,500. Jerry Bornemann, Mt. Vernon, Mo., purchased Lots 362 and 367, GAR Cache and GAR Ashland daughters, for \$7,000 each.

The commercial female sale was a strong signal of bullish market. The top selling 10 head group of bred commercial heifers sold for \$3,200 each to Shawn Brett Sagera, Ethel, La. Tim Ferguson, Whitesboro, Texas, paid \$2,600 each to own two more 10 head groups.

As the gavel fell on the final lot, 163 buyers purchased 687 head of elite Angus genetics in four hours.

**Volume Buyers—Bulls:** Ruth Lowrance, Truscott, Texas; Tim Thatcher, Thatcher Land & Cattle, Pueblo, Colo.; Britt Claxton, Millen, Ga.; Choctaw Nation, Durant, Okla.; Tim Hume, Walsh, Colo.; Bert Williamson, S&J Ranch, Iowa Park, Texas; Joe Howard & Bobbie Williamson, Switch House Ranch, Wichita Falls, Texas; Randall Grimmus, Grimmus Cattle Co., Hanford, Calif.; Mason & Beth Briscoe, Needville, Texas.

**Volume Buyers—Registered Females:** James Cain, Diamond, Mo.; Ross & Gary Harvin, Iron Pin Ranch, Comer, Ga.; Mayer Legacy LLC, Guymon, Okla.

**Volume Buyers—Commercial Females:** Carlyle Hill, Ada, Okla.; Mike Gibson, Gibson Ranch, Paducah, Texas; Ethan & Katie Lyne, Lynn Cattle, Sylvan Grove, Kan.; Dan Workman, Salem, Ky.; Kenney Roberts, Burkburnett, Texas; Tim Ferguson, Whitesboro, Texas; Don Terhune, T Bar Land & Cattle LLC, Rago, Kan.

#### Sale Total & Averages Registered Bulls

| Total Lots                              | Category                                 | Gross              | Average        |
|---|--|--------------------|----------------|
| 174                                     | 20 mo. old bulls                         | \$1,104,250        | \$6,346        |
| 142                                     | 16 mo. old bulls                         | 698,750            | 4,921          |
| <b>316</b>                              | <b>Total Bulls</b>                       | <b>\$1,803,000</b> | <b>\$5,706</b> |
| <b>Registered Females</b>               |  |                    |                |
| 13                                      | Bred registered cows                     | \$55,750           | \$4,288        |
| 26                                      | Bred registered heifers                  | 170,250            | \$6,548        |
| <b>39</b>                               | <b>Total Registered Females</b>          | <b>\$226,000</b>   | <b>\$5,795</b> |
| <b>Total Registered Lots / 355 Head</b> |  | <b>\$2,029,000</b> | <b>\$5,715</b> |
| <b>271</b>                              | <b>Bred commercial heifers</b>           | <b>540,450</b>     | <b>\$1,994</b> |
| <b>1</b>                                | <b>Load lots bred commercial heifers</b> | <b>42,000</b>      | <b>\$2,000</b> |
| <b>383 Total Lots / 647 Head</b>        |  | <b>\$2,611,450</b> | <b>\$4,036</b> |