



NEWS FOR IMMEDIATE RELEASE

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SUBJECT: Gardiner Angus Ranch 36th Annual Spring Sale

Change happens when individuals are willing to take risks. Almost always the risks are huge and outcomes uncertain. As a lifelong beef producer, Henry Gardiner knew the beef industry had no tools to accurately predict the outcome of cattle at any stage of production. He believed the only true path to sustainability for his young family, or his customers' families, or anyone anywhere, serving beef to their families, was to use science and technology and document progress.

More than 50 years ago, after making no real progress, Henry Gardiner made a decision to only use proven sires and the new technology of artificial insemination to breed cattle. The decision was revolutionary for the times. Henry committed the ranch to research. He collaborated with universities and tested new technology as it became available. Every step along the arduous path was documented. Failures were examined more closely than successes.

The first public sale of Gardiner Angus Ranch bulls was held in 1980, making this year's event the 36th annual sale. Not many folks showed up 36 years ago. Yet, many of the same families, now second and third generations, return each year to purchase GAR genetics. Gardiner Angus Ranch always has and always will be a family operation. The generations of customers that return each year, cooperators and industry partners are a part of a larger Gardiner Angus Ranch family. Making beef industry change takes a very large family committed to improving everyday. The 36th annual sale is a true testament of the progress that can be made when this very large "family," with the same common goal, moves in the same direction. As Henry Gardiner always said, "We can do this. Now let's get going."

GAR Prophecy and GAR 100X, Lots 1 and 2, generated as much interest as any two young sires in recent years. Prophecy, a Prophet son and genetic combination of calving ease and end product merit, sold to David Dockter, Mandan, N.D. GAR 100X, sired by AAR Ten X 7008, also combines double digit CED and a +145 \$B, sold to Taylor Angus Farms, Arlington, Tenn., each for \$95,000. These two change makers are leased to Select Sires, Plains City, Ohio. Lot 57 was another popular young sire. GAR 5050 New Design 7953 is sired by 5050 out of GAR Progress 830, the record selling donor in the 2014 sale now at Deer Valley Ranch, Fayetteville, Tenn., and sold to Teixeira Cattle Co., Pismo Beach, Calif., for \$38,000. Generational customer and great friend, Joe Mayer, Mayer Ranch, Guymon, Okla., purchased Lot 4, GAR Ten x A913, a full brother to the top selling 100X, for \$31,000.

The powerful Prophet x Progress genetic combination was in demand throughout the day. Greg Young, Keytesville, Mo., had the winning bid to purchase Lot 8, GAR Prophet 6323, for \$26,000. TPC Angus, Jackson, Miss., purchased GAR Progress 6443, one of the highest CED bulls in the sale with over +1 Marb and REA, for \$25,000.

Joe Mayer purchased three bulls in the \$20,000 range— Lots 252, 5 and 147 for \$22,000, \$21,000 and \$20,000. Evans Farms, Inc., Stephenville, Texas, and TPC Angus had the winning bids on Lots 3 and 11 for \$21,000 each. Longtime customer and friend, Randy Bayne, Protection, Kan., partnered with Midwest Genetics, Long Island, Kan. to own GAR Tide, a unique combination of CED and end product merit, for \$20,000. Dewey Ranch, Cimarron, Kan., outlasted the competition to purchase Lot 282, GAR Prophet D445 for \$20,000.

Joe Mayer and TPC Angus added to their impressive bull batteries with purchases of Lots 156 and 305 for \$18,000 each. Lots 90, 181 and 243, each sold for \$17,000 to Charles Henderson, Vienna, Mo., Chris Hoffman, Lindsborg, Kan., and Skelton Beef Company, LLC, Texhoma, Okla.

Five bulls sold in the \$16,000 range to Baker Ranch, LLC, Toronto, Kan.; Chris Hoffman; Adams Ranch Co. LLC, Plains, Kan.; Long Ranch, Gate, Okla.; and Bar Diamond Ranch, LLC, Stockton, Kan.

Thirteen bulls sold in the \$15,000 range to 10 different buyers. Nine buyers purchased bulls in the \$14,000 range. Eight bulls sold for \$13,000. Twenty-nine bulls sold from \$12,500 to \$12,000 to 24 different buyers.

The female portion of the auction was equally as exciting as the bull sale. Lot 417, GAR Ingenuity 3132, the sixth ranked non-parent cow of the breed for the combination of double digit calving ease and end product merit sold to Maplecrest Farms, Hillsboro, Oh., and Hillhouse Angus, LaGrange, Tex., for \$160,000. Lot 470, GAR Progress L311, and a full sister to the high selling donor in the 2014 sale commanded the attention of many progressive Angus cowmen. Like her sister 830, L311, has earned the respect due a +13 CED, over +1 Marb and REA EPD female. She sold to Hillhouse Angus for \$90,000 and joins an impressive donor lineup. Lot 418, GAR Sunrise 1482, was one of the most talked about donors in the offering. As the gavel fell, Express Ranches, Yukon, Okla., had the winning bid of \$80,000.

Langford Cattle Co., Lockhart, Texas, selected bred donor, Lot 477, GAR Complete N281 and paid \$45,000. N281 ranks in the top 1% of the Angus breed for YW, REA, CW and \$B. Astute cowmen found the GAR Progress 830 daughters throughout the sale. Lot 661, the top selling bred heifer, is GAR 5050 New Design 2553. She sold to Black Gold Genetics, Robinson, Ill., for \$40,000. Lot 479, GAR 5050 New Design 3141, another impressive donor, sold to Green Valley Cattle, Atkinson, Neb.

Allied Producers, Ogeechee Farms, Wadley, Ga., and CAM Ranches, Arnoldsville, Ga., teamed up to purchase the top selling cow-calf pair, Lot 505, with a winning bid of \$32,000. GAR Sunrise 2922 is a superb Sunrise daughter with a Prophet heifer calf at side

and bred back to GAR Momentum. Lot 706 is an impressive bred heifer and Prophet x Progress combination. GAR Prophet 1923 sold to Triple D Genetics, Poplar Grove, Ill., on a winning bid of \$32,000.

The top selling bred cow, Lot 566, GAR Sunrise 2542, a Sunrise x Progress cow bred to GAR Sure Fire, sold to Sawyer Creek Farms, Springfield, Mo., for \$31,000. Pine View Angus, Garber, Iowa, had the winning bid on Lot 707, GAR Prophet 1463, for \$30,000.

Edgewood Angus, King William, Va., selected open donor Lot 437, another double-digit calving ease GAR Sunrise daughter for \$28,000. Dan Strong, Olathe, Kan.; Blackstone Cattle Co., Mineral Point, Wis., and Bridges Angus Farm, Lexington, Ga., purchased Lots 445, 471 and 674 for \$25,000, respectively. Green Valley Cattle paid \$23,000 to own open donor Lot 441. Big Timber Cattle Co., Lithia, Fla., purchased bred donors, Lots 474 and 487, for \$22,000 each. Green Valley added another outstanding open donor to their load with the purchase of Lot 434 for \$22,000.

Lots 419, 442, 503 and 702, all sold in the \$20,000 range to Bridges Angus Farm; Green Valley Cattle; Big Timber Cattle Co. and Huwa Cattle, Roggen, Colo., respectively. Justin Hagerman, Ulysses, Kan., had the winning bid on Lot 435 for \$19,500.

Three females, Lots 458, 488 and 679 sold in the \$18,000 range to Sawyer Creek Farms, Kranjec Valley Angus Farms, Marquand, Mo., and Robert Carnahan, Marshfield, Mo., respectively. Three donors, Lots 425, 476 and 485 sold in the \$17,000 range to Legacy Farms, Springville, Ala., Kiamichi Link Ranch, Finley, Okla., and Big Timber Cattle Co.

Each year, the proceeds from one bull, Lot 10, is donated to the Henry C. Gardiner Scholarship and Lecture Series at Kansas State University. This year, Cable Corral Genetics, Amarillo, Texas, purchased GAR Daybreak 8193 for \$20,000. Many years ago, the buyer, who wishes to remain anonymous, spent the summer working at

Gardiner Angus Ranch and wanted to make a contribution to this educational legacy. Allied Producer, Steve Hillhouse, La Grange, Tex., also donated 100% of the proceeds from the sale of Lot 285 to the Henry Gardiner Scholarship. Triple D Ranch, Emelle, Ala., purchased Lot 285 for \$8,000. Through the generosity of GAR customers, friends and family, 12 students have been awarded \$40,500 in scholarships since 2012.

Notes of Interest:

1. Two hundred seventy eight buyers representing 34 states and Mexico purchased 934 lots in seven hours.
2. 60% of the bulls sold for less than \$10,000
3. 61 buyers made purchases online

Volume Buyers—Bulls: Triangle H Grain & Cattle, Garden City, Kan.; Bar V6 Ranch, Claremore, Okla.; Larry Jones, Holcomb, Kan.; Joe Mayer, Mayer Ranch, Guymon, Okla.; Hunt Hill Cattle Co., Gilbert Krier, Ashland, Kan.; James & Cheryl O'Brien, Mullen, Neb.; TLW Land & Cattle, Oklahoma City, Okla.; Bravo Cattle Co., Amarillo, Tex.; Allen Angus/Scenic Point, Graham, Texas; E Bar G Ranch, Henagar, Ala.; Chris Hoffman, Lindsborg, Kan.; Snake Creek Ranch, Ashland, Kan.

Volume Buyers—Registered Females: Sales Farms, Valley Falls, Kan.; Larry Mason, Livingston, Tenn.; J-Buckle Ranch, Willow, Okla.; KDV MO Properties, Inc., Lees Summit, Mo.; Rigdon Farms, Jarrettsville, Maryland; Big Timber Cattle Co., Lithia, Fla.; Mark Tonn, Mt. Hope, Kan.; Schueller Ranch, Genoa, Colo.; Mori White, Woodward, Okla.; Cowskin Creek Land & Cattle, Monroe, Okla.; Fat Kid Farms, Lindsay, Okla.; Green Valley Cattle, Atkinson, Neb.; Chris Lorson, Jersey Shore, Pa.

Volume Buyers—Commercial Females: Ty Rampy, Calvert, Texas; Randy & Carson Browning, Appleton City, Mo.; Ray Polk, Lufkin, Texas; Jimmy Sanders, Marshall, Ark.

Sale Total & Averages

Registered Bulls

Total Lots	Category	Gross	Average
210	18 mo. old registered bulls	\$2,493,500	\$11,874
142	Spring yearling registered bulls	1,232,500	8,680
352	Total Bulls	\$3,726,000	\$10,585

Registered Females

28	Bred donors	\$366,500	\$13,089
57	Open donors	910,500	15,974
58	Cow-calf pairs (3N1)	574,500	9,905
94	Bred registered cows	592,000	6,298
226	Bred registered heifers	1,290,750	5,711
815	Registered Lots	\$7,460,250	\$9,154
117	Bred commercial heifers	476,800	4,075
2	Load lots bred heifers (92 head)	335,800	3,650
Total		Total	Average
934 Lots		\$8,272,850	\$8,857