

NEWS RELEASE

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FOR IMMEDIATE RELEASE: Gardiner Angus Ranch 21st Fall Production Sale Results

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21st Annual Gardiner Angus Ranch Customers Confirm a Bullish Market

During periods of bullish markets, cow-calf producers are buoyed by the "rising tides." In the historic markets we are experiencing today, Angus cattle possessing multi-trait, farm-to-fork genetics illustrate the magnitude of quality. On Monday, September 29, 401 producers registered to bid on 509 lots of registered cattle and 512 head of bred commercial females. The sale set a record for fall sales and a new average for bulls ever sold in 46 years of auctions at GAR.

The high selling bull was Lot 158, GAR Grid Maker W1274, a 14-mo-old son of GAR Grid Maker L1071. Truly a multitrait young sire that is double digit CED, top 15% for growth, over +2 for marbling and +1.18 REA, top 20% \$M, top 1% \$G, \$B, and \$C. He sold to Enrique Garcia, Santa Elena Ranch, Arteaga, Coahuila, Mexico, on a winning bid of \$38,000. James Coffey, Branch View Angus, Hustonville, Kentucky, selected Lot 6, an impressive GAR Fireball son, to add to their generational Angus operation on a final bid of \$36,000. Santa Elena Ranch added Lot 157, another Grid Maker son, to their purchases and paid \$35,000. Two 18-mo-old bulls, Lots 4 and 41, each sold to Doug Tallent, Vale, N.C. and Lyman Ramsay, Ramsay Cattle Co., Grand Bay, Ala., for \$34,000 respectively.

Randall Grimmius, Grimmius Cattle Co., Tulare, Calif.; CJ Curtis, Visalia, Calif; and Joe Waggoner, Waggoner Cattle Co., Carthage, Miss. Each paid \$30,000 to own Lots 10, 150 and 161, respectively. Good commercial cowman, friend and neighbor, Josh McKinney, May, Okla., outlasted the competition to own Lot 33, an impressive Breakthrough son, with a winning bid of \$27,000. Another outstanding Flint Hills diversified commercial operation, JLB Ranch, Douglass, Kan., selected Lot 16, GAR Fireside E704, as their first purchase of the day and paid \$26,500. Kevin and Marta Milliken, Lebanon, Mo. and repeat buyer, CJ Curtis each paid \$26,000 to own Lot 7 and 25 respectively. Two bulls, Lots 58 and 152, each sold for \$24,000 to JLB Ranch and James Denny Lillard, Louisville, Tenn. The partnership of Doug Tallent and Dr. Tye Ardrey, and JLB Ranch had winning bids of \$22,000 on Lots 9 and 34, respectively. Long time GAR customers and friends, Rob and Sylvia Sellard, Sellard Farms, Bucklin, Kan., and CJ Curtis each paid \$21,000 to own Lots 26 and 254. Sixteen bulls sold for \$20,000 each to seven diversified commercial ranches and repeat GAR buyers.

The registered female portion of the auction was equally consistent as the bulls. Rusty Gravitt, Two Rivers Cattle Co., Gainesville, Ga., had the winning \$30,000 bid on Lot 467, GAR Fireball 2483. This two-year-old donor is bred to GAR Wallace carrying a heifer calf. Longtime customer, Steve Hillhouse, Hillhouse Angus, LaGrange, Texas, added Lot 484, GAR Apex F384, to his outstanding donor program on a winning bid of \$28,000. Lot 468, GAR Fireball 2033, sold to David Barber, Cross B&B Farms, Baxley, Ga., for \$17,000. Lots 486 and 489, donor prospects bred to GAR Wallace, each sold to Randall & Michelle Spare, RMS Cattle, Ashland, Kan. and Ryan Opie, Kinger Cattle Co., Baker City, Ore., for \$15,000 respectively.

Rickey Westbrook, Greenleaf Farms, Atlanta, Ga., selected Lot 469, GAR K263 Prophet 172, bred to GAR Acceleration, carrying a heifer calf on a winning bid of \$14,000. Lots 466 and 516 each sold for \$13,000 to Dennis Huck, Coldwater, Kan., and Donnell & Kelli Brown, R.A. Brown Ranch, Throckmorton, Texas.

The bred commercial females selling in groups further confirmed the strength of this historic market. Steve Hillhouse had the winning bid on the only group of cows, Group #1, paying \$6,600 per head. Margie Rice, Mayer Legacy LLC, Guymon,

Okla. outlasted the competition and paid \$5,800 per head for Groups #2 & #3. John Dial, Lipan, Texas, purchased Group #53, for \$5,700 per head. Twelve groups of bred commercial heifers sold for \$5,500 per head to five exceptional commercial cowcalf operations, Ken and Sally Collom, Collom Ranch, Ivanhoe, Texas; Seth Harrington, H6 Ranch LLC, Englewood, Kan.; Patsy Woods Martin, JPM Ranch, Montague, Texas; Bud Darby, Buck Creek Ranch, Abilene, Texas; and Randall Pemberton, R&J Cattle Co., Richland, Mo.

Notes of Interest:

A total of 968 head sold to 166 buyers from 25 states and Mexico.

401 bidders were registered to bid in person, on LiveAg and Superior.

67% of the sale was sold in the seats and 33% of the sale gross was sold on two online bidding platforms.

47 bulls sold from \$6,500 to \$8,500 / 111 bulls sold from \$9,000 to \$10,000.

The sale was concluded in five hours and forty-five minutes.

Volume Buyers—Bulls: Nathan Bunting, Lazy Spade Ranch, Red Bluff, Calif.; Dawson Burns, JRC Land & Cattle, Tarzan, Texas; JLB Ranch, Douglass, Kansas; Mason & Beth Briscoe, Needville, Texas; Enrique Garcia, Santa Elena Ranch; Luke & Dan Haile, Haile Brothers, Springtown, Texas; Hall Ranch, Loco, Texas; Norman Stovall, Agri Ventures Corp., Graham, Texas; Josh McKinney, McKinney Land & Cattle, May, Okla.; Meredith LeMaster, Maple YL Ranch, Beaver, Okla.; Kevin & Marta Milliken, Lebanon, Mo.; Kathy O'Day, Fortuna, Calif.; William O'Malley, UV Ranch/O'Malley Farms, Nocona, Texas; Rob & Sylvia Sellard, Sellard Farms, Bucklin, Kan.; Norman Stutzman, Belvue, Kansas; Thatcher Land & Cattle, Greeley, Colo.; Jason Vickrey, Bar V6 Cattle Co., Pryor, Okla.; Harry Wells, 101 Ranch, Marfa, Texas; Bert Williamson, S&J Ranch, Iowa Park, Texas; Joe Howard & Bobbie Williamson, Switch House Ranch, Wichita Falls, Texas.

Volume Buyers—Registered Females: Jeff & Brenda Wilkerson, Wilkerson Cattle Co., Marlow, Okla.; Danny Nusser, Double 7, Canyon, Texas; Seth Harrington, H6 Ranch LLC, Englewood, Kan.; Kenny Wood, JJ Ranch Resources, Junction, Texas; Enrique Garcia, Santa Elena Ranch; David Barber, Cross B&B Farms, Baxley, Ga.

Volume Buyers—Commercial Females: Darin Dickey, Cheyenne Wells, Colo.; Ken and Sally Collom, Collom Ranch, Ivanhoe, Texas; Seth Harrington, H6 Ranch LLC; Randall Pemberton, R&J Cattle Co., Richland, Mo.; Jaime Ramos, Ramos Ranch, Midland, Texas.

Sale Total & Averages

Total Lots	Category	Gross	Average
230	18-month-old registered bulls	\$2,997,000	\$13,030
155	14-month-old registered bulls	1,832,250	\$11,821
385 Lots	Total Bulls	\$4,829,250	\$12,544
19	Bred Cows	214,000	\$11,263
52	Bred Heifers	459,500	\$8,837
71 Lots	Total Registered Females	\$673,350	\$9,486
456 Lots	Total Registered Lots	\$5,502,600	\$12,067
6	Bred Commercial Cows	\$39,600	\$6,600
506	Bred Commercial Heifers	\$2,433,200	\$4,809
512	Total Commercial Females	\$2,472,800	\$4,830
968 Head	Overall Sale Total	\$7,975,550	