



NEWS RELEASE

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FOR IMMEDIATE RELEASE: Gardiner Angus Ranch 47th Spring Production Sale Results

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Historic Markets. Historic Demand for Beef. Historic Value. Historic Day.

The ticks on a timeline documenting historic events in the beef industry show us progress. The Gardiner Angus Ranch 47th Annual Spring Production Sale documents a day that is a result of historic markets and historic demand for beef. It also documents the process of adding value over decades through the discipline of multi-trait selection for calving ease, early growth, marbling, muscle, moderate stature and the maternal function to replicate the process. This historic day sends a strong signal throughout beef production that adding value in all sectors is not only possible but is also being rewarded in the marketplace.

Over a decade ago, our dear friend and commercial producer Joe Mayer, Mayer Ranch, recognized the investment potential of owning a high use GAR AI sire. Joe purchased Lot 1, GAR Momentum, the highest marbling Angus bull at the time in our 35th Annual Spring Production Sale. Today, Momentum still ranks in the top 3% of the Angus breed for marbling. Since then, many of our Lot 1 partners are commercial cow-calf producers. Fast forward 12 years, the interest among professional commercial beef producers to own the next generation of multi-trait excellence possessed by GAR Grand Slam was unprecedented. When the gavel ended the bidding, JLB Ranch, Douglass, Kan., invested \$800,000 in a bull destined to revolutionize the beef business and continue to improve the quality of beef. It is important to note, the contending bidders were all commercial beef producers that recognize the value of calving ease, early growth, moderate stature, maternal function and marbling. We are excited to partner with Jim Bosler and Jason Dierks, JLB Ranch on GAR Grand Slam.

No stranger to recognizing quality and value, Randall Grimmus, Grimmus Genetics Co., Tulare, Calif., purchased the second high selling bull, Lot 150, GAR Preeminent U479, on a winning bid of \$105,000. Grimmus also purchased Lot 2, GAR Stapleton 7914, full brother to GAR Diligent, for \$95,000. Danny Nusser, Double 7, Canyon, Texas, and Shawn Sagraera, Sagraera Farms, Ethel, La., purchased Lots 3 and 151, respectively, for \$40,000 each. Longtime customers, neighbors and friends, Rob and Sylvia Sellard, Bucklin, Kan., purchased Lot 166 and 165 for \$31,000 and \$30,000 respectively.

Four bulls, Lots 6, 13, 177 and 212, each sold for \$29,000 to Bryce Thurgood, Full Curl Farms, Firth, Idaho; Danny Nusser; Rob and Sylvia Sellard; and Dale Long, Long Ranch, Gate, Okla. Four bulls, Lots 4, 160, 207, and 210, each sold for \$28,000 to Dale Long; Danny Nusser; David Mullinix, Burlingame, Kan.; and Adalaide Kline, Colby Community College, Colby, Kan.

Scott Jones, Willow Creek Farm, Melvern, Kan., purchased Lot 5, GAR Veracious 1784G, for \$27,000. Sellards continue to be strong competitors and had the winning bid of \$26,000 to own Lot 171, GAR Fireproof M5019. Repeat customer, Doug Parish, Camdenton, Mo., also paid \$26,000 to own Lot 176, GAR Fireside 1484G. Three bulls, Lots 7, 43, and 180 sold for \$25,000 each to Travis Bennett, Wolfforth, Texas; JLB Ranch; and Steve Stumpe, Cedar Lane Cattle Co., Leslie, Mo., respectively. Thirty-three bulls sold from \$20,000 to \$24,000. One-hundred-fifty-five bulls sold from \$15,000 to \$19,000.

Since the first auction at Gardiner Angus Ranch 47 years ago, we have sold the cattle in "catalog order." Our goal has always been to present all the data and let our customers make buying decisions based on their needs. Lot 547 is a perfect example as Woody Folsom, Circle F Farms, LLC, Baxley, Ga., and many others, found her among the elite offering of bred heifers. Circle F Farms had a winning bid of \$320,000, making GAR Stapleton 234 the high selling female.

Pete Henderson, EWA, West Point, Va., and Chris Lorson, Lorson Angus Farms, Jersey Shores, Penn., partnered to own the lead donor, GAR Transcendent 343, on a winning bid of \$40,000. This tremendous donor, with her +2.45 marbling and elite predictions for muscle, growth and stature will lead these two programs into the future of high-valued beef production. Succession plans start by investing in ourselves. The next generation at GAR, cousins Jack Wilder Gardiner and Abilene Gardiner became partners on Lot 549 with grandparents Mark and Eva's purchase on a winning bid of \$32,500. Longtime

customer and friends, John and Bonnie Slocombe, BJ Angus Genetics, Manhattan, Kan., selected donor Lot 470, and outlasted the competition, paying \$29,000. Another leading donor, Lot 489, GAR Dual Force 1853, sold to Lanas Smith, Smith Livestock LLC, Boulder, Colo. for \$28,000.

The 3-N-1 pairs are always a highlight at the spring sales, and this year was no different. Enyardt Mitchell, Pine Tree Ranch, Coushatta, La., selected Lot 500, GAR Grassroots 1803 with a Peerless heifer calf, and paid \$25,000 to own her. Ben Gleason, Sunflower Genetics, Maple Hill, Kan., had the winning \$21,000 bid to own Lot 505, an impressive Transcendent daughter and her Powercat heifer. Ben has been a member of the Gardiner Angus Ranch sale day team for many years providing online bidding support for LiveAg. Chris Lorson, Lorson Angus, added Lot 511, the high selling bred cow to his seedstock operation outlasting the competition on a winning bid of \$21,000. Longtime friend of GAR, Donnell and Kelli Brown, RA Brown Ranch, Throckmorton, Texas, purchased Lot 607, GAR Fireproof N24, for \$21,000.

Progressive cow-calf producers have embraced the genetic predictions now available on commercial females through the American Angus Association GeneMax Advantage program. The buyers of the groups of commercial females are among the best in the business of producing high-valued beef. The highest average \$C group was Group #3, 10 head, sold to Guy Evans, Cowskin Creek Land & Cattle, Howe, Okla. for \$8,000 per head. Rob & Sylvia Sellard, Sellard Farms selected Group #4, 9 head for \$7,750. Group #1, 13 head, were registered females selling to Robin Wilson, Rocking W Angus for \$7,500 each. Kyle Spivey purchased Group #2, and Lyman Ramsay selected Groups #5, 6 and 9, respectively, and paid \$7,500 per head.

Notes of Interest:

A total of 773 head sold to 216 buyers from 32 states.

557 bidders were registered to bid in person, and LiveAg and Superior online bidding platforms.

72% of the sale gross sold to in-person buyers

Volume Buyers—Bulls: Marisa and John Kleysteuber, K Ranch, Garden City, Kan.; Michael Brown, Brown’s Farm Fresh, Hartford, Ky.; Giles Ranch, Bucklin, Kan.; Britt Claxton, Millen, Ga.; Sam Harrell, Claude, Texas; Josh McKinney, McKinney Land & Cattle, May, Okla.; Mitchell Montgomery, Montgomery Properties Ranch, Azle, Texas; Mark Pearson, Arete Ranch LLC, Spearman, Texas; Rhett Radcliff, Radcliff Ranch, Forgan, Okla.; Chad Rogers, Holdenville, Okla.; Rob & Sylvia Sellard, Sellard Farms, Bucklin, Kan.; Jaime Snider, S/S Cattle Co., Rising Star, Texas; Jennings Steen, Cross R Ranches, Austin, Texas; Bob Young, Young Land & Cattle Co., Seymour, Texas; and Jacob Dumler, Cimarron, Kan.

Volume Buyers—Reg. Females: Allen Long, Long Cattle, Talala, Okla.; Gary Osmundson, 6-X Dairy, Oakdale, Calif.; Jennifer Phillips, Slipper Oaks Cattle LLC, Teague, Texas; Bill Schwartz, Amarillo, Texas; Kyle Spivey, Patriot Enterprises of Ga, LLC, Douglas, Ga.; Jeff & Brenda Wilkerson, Wilkerson Cattle Co., Marlow, Okla.; Fred Leyendekker, Visalia, Calif; and Laredo Lehman, Hutchinson, Kan.

Volume Buyers—Commercial Females: Robin Wilson, Rocking W Angus, Jefferson, Ga.; Cale Willems, Protection, Kansas; Kyle Spivey, Patriot Enterprises of Ga LLC, Douglas, Ga.; Lyman Ramsay, Ramsay Cattle Co., Grand Bay, Ala. Doug Moresco, Lometa, Texas; Guy Evans, Cowskin Creek Land & Cattle, Howe, Okla.; Rob & Sylvia Sellard, Sellard Farms, Bucklin, Kan.; and Shaun Cox, Washington, Ga.

Sale Total & Averages

Total Lots	Category	Gross	Average
162	16-18-month-old registered bulls	\$2,672,500	\$16,497
237	20-month-old registered bulls	4,551,000	19,203
399 Lots	Total Reg. Bulls	\$7,223,500	\$18,104
23	Donor Females	302,000	\$13,130
12	3-N-1 Pairs	202,000	16,833
36	Bred Cows	443,500	12,319
153	Bred Heifers	2,024,000	13,229
224 Lots	Total Reg. Females	2,971,500	\$13,266
623 Lots	Total Registered Lots	\$10,195,000	\$16,364
15 Lots (150 Head)	Bred Commercial Heifers	\$1,010,250	\$6,735
638 Lots (773 Head)	Overall Sale Total	\$11,205,250	